

Project Harbor

Commercial cleaning and facility services contractor

Florida Gulf Coast | Business for sale | September 2026

\$1.45M	\$2.4M	\$512K	\$402K	90%
Asking price	Revenue, FY2025	Cash flow (SDE), FY2025	EBITDA, FY2025	Recurring contract revenue

Business overview

Harbor provides recurring janitorial, floor care and day-porter services to offices, medical practices and light industrial sites on Florida’s Gulf Coast. Established more than 15 years ago, the business serves about 140 contract customers.

Most revenue comes from monthly service agreements that renew automatically. A general manager and three area supervisors run scheduling, quality checks and staffing, so the owner works mainly on sales and key accounts.

The owner is relocating out of state and will support the transition.

At a glance

Established	15+ years
Location	Florida Gulf Coast
Employees	46, incl. 3 supervisors
Customers	140 on monthly contracts
Facility	2,400 sq. ft., leased
Reason for sale	Owner relocating

Investment highlights

90% of revenue billed monthly under contract Service agreements renew automatically.	6% of revenue from the largest customer Offices, clinics and light industrial sites.	3 area supervisors under a general manager Daily operations and staffing run without the owner.	140 contract customers won without a sales team Referrals and the website bring in new accounts.
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Transaction

Asking price	\$1.45M, 2.8x cash flow
Financing	Seller financing considered
Real estate	Not included; lease assignable
Support	Four weeks of training included

Contact

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